## MEASURING BANK EFFICIENCY: A META-REGRESSION ANALYSIS

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#### Abstract:

This article presents a meta-regression analysis of 32 studies on frontier efficiency measurement in banking, focusing on the sensitivity of the reported estimates to the methodological design. Our findings suggest that study design is crucial for the resulting scores. The differences between the scores estimated using parametric and non-parametric approaches arise when the Fourier-flexible functional form is used since this functional form yields lower scores. Generally, the higher the number of observations, the higher is the average estimated efficiency. The removal of scale effects using equity capital increases the profit efficiency but it is insignificant for other scores. The efficiency analysis should distinguish the commercial banking from other bank types because the former tends to deliver lower efficiency scores.

Keywords: meta-analysis, frontier models, efficiency analysis, banking.

JEL Classification: C13; G21; L25

#### 1. Introduction

The importance of efficiency measurement in the financial sector is related to the substantial impact that an efficient financial system has on the microeconomic as well as the macroeconomic level of the economy. Concerning banks, the standard view of efficiency measurement employing ratio analysis can be misleading as the cross-sectional differences in input and output combinations and their prices are not properly accounted for. The first measure of firm efficiency in terms of frontier analysis, which is the main focus of this article, was proposed by Farrell (1957). His approach is considered to provide an objective numerical efficiency value and ranking of firms. Since the Farrells' seminal work, researchers have developed a number of different methods applying the frontier approach; however, the exact definition of certain

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frontier estimation characteristics differs throughout the studies, thus bringing different outcomes. Some attempts to shed light on the quantitative variations in results have already been made (see, *inter alia*, Berger & Mester, 1997; Bauer *et al.* 1997; or Berger & Humphrey 1992). Nevertheless, to the present authors' best knowledge, a study on the impact of methodological characteristics in banking efficiency estimation techniques by performing a meta-regression analysis is still missing in the discussion.

Meta-analysis combines the results of several studies that address the same problem, which can be measured and quantified by a common metric. It is thus the quantitative method of literature surveys and the way to decode useful information even from misspecified outcomes. The first applications can be found in post-war psychology, epidemiology, or medicine—nowadays, meta-analysis is the most widely used method of literature surveys in those fields. Subsequently, this method has spread to other sciences, including economics (beginning with Stanley & Jarrell, 1989). A very extensive introduction into meta-analysis is provided by Borenstein *et al.* (2009); explanatory meta-analysis, which we use in this paper, is well described by Stanley (2001). Using this method, aside from the estimation of the true *underlying effect* corrected for publication bias, one may examine how this effect is sensitive to the design of a particular study. Such an approach is called explanatory meta-regression analysis (explanatory MRA, see Stanley *et al.*, 2008).

Explanatory MRA takes a common measure of the studied problem (in our case, average efficiency) and regresses it on the expected relevant explanatory variables: study characteristics describing study design, data properties, or authors' specifics. Several examples of MRA's application include Gallet & List (2003) who explore factors determining variations in studies of cigarette demand elasticities, Fidrmuc & Korhonen (2006) studying business cycle correlation between the euro-area and the Central and Eastern Europe, or the paper by Colegravea & Giles (2008) on education costs. Nevertheless, the research in efficiency analysis involving MRA is not very rich: Bravo-Ureta *et al.* (2007) study the technical efficiency in agriculture, Brons *et al.* (2005) focus on public transit efficiency performance.

The goal of this article is to explain the variation behind the efficiency estimates and to find the impact of using different methods (*i.e.*, how researchers can influence their results *ex ante* by selecting a particular estimation approach). We analyze the sensitivity of empirical efficiency scores on the choice of research methodology, which is still a controversial issue in the studied literature. We focus on studies using data from the USA. The literature on the US banking efficiency is relatively rich (we found 32 methodologically comparable papers providing 53 observations) for the purposes of meta-analysis.

The remainder of the paper is structured as follows: in Section 2, we provide an overview of the frontier estimation method and introduce the moderator variables of the MRA. In Section 3, we present a summary of the used dataset, describe the procedure by which the data are collected from the primary studies and the methodology used for estimation. Section 4 comments on the results, Section 5 concludes.

#### 2. Highlights of the Frontier Approach

Efficiency measures can be calculated relatively to the efficient technology, represented by a form of frontier function. Then, inefficiency is the distance of the other

observations from this best-practice realization. In this paper, we are dealing with more types of efficiency, including:

- Technical efficiency an ability of the decision-making unit to acquire maximal output with a given set of inputs (and technology);
- Profit efficiency tells us how much (in %) of the frontier profit the subject earns *ceteris paribus* (how close to profit maximization the bank is);
- Cost efficiency a proportion defining how large costs of the subject are not wasted relative to the best-practice subject (how close to cost minimization the bank is).

Dummy variables reflecting the fact whether the reported efficiencies are profit, cost, or other will be used among the meta-explanatory variables aside from other factors of methodological design further described in this section.

#### **Estimation Methods**

The present practitioners of frontier efficiency estimation discuss the shape of the efficiency frontier, the existence of random error, and the assumptions about the distribution of the error term and inefficiencies in order to separate them one from another.

The commonly used *non-parametric* technique (employing mathematical linear programming) is the so-called data envelopment analysis (DEA<sup>1</sup>, *e.g.*, Thompson *et al.*, 1997), and the free disposal hull (FDH<sup>2</sup>, see Borger *et al.*, 1998). Ignoring prices, these techniques provide information only on the technical efficiency and omit the allocative one. Secondly, any deviation from the frontier is regarded as inefficiency since they do not consider random error as a factor capable of affecting the efficiency estimate. Since DEA does not explicitly require specifying the production function shape, it is considered to be the less restrictive approach.

Among the *parametric* techniques (or econometric, based on empirical knowledge), the three most common are stochastic frontier approach (SFA, Clark & Siems, 2002), distribution-free approach (DFA, Berger, 1995), and the thick frontier approach (TFA as in Humphrey & Pulley, 1997; and at last, FE, fixed effect, used in Berger & Di Patti, 2002), in which the author arbitrarily chooses the form of the firms' production function.<sup>3</sup> These methods take inefficiency as a distance from the efficient

<sup>1</sup> DEA constructs a piecewise linear convex frontier connecting the set of best practice observations. It envelopes input and output data, relative to which costs are minimized or profit/revenue is maximized. Efficiency scores are then calculated from the frontiers generated by a sequence of linear programs. These fractional programs are defined by extremal optimization of the ratio of weighted sum of outputs to weighted multiple input, subject to the constraints of non-decreasing weights and efficiency measure less than or equal to one.

<sup>2</sup> FDH is the DEA relaxed of the convexity assumption.

<sup>3</sup> In SFA, DFA and TFA, the production function is defined by the set of explanatory variables (inputs, outputs and other possible explanatory variables as well as the form of the function is arbitrarily chosen by the author himself) and the two components of this regression's composite error term – the random error and the inefficiency term. SFA assumes two-sided distribution (usually normal with zero mean) of the error term and one-sided distribution of the non-negative inefficiency term leaves on author's decision (for instance half-normal, truncated-normal, normal-exponential, or normal-gamma distribution). DFA, used in panel data, relaxes composite error term of distributional

frontier. The key element, but also the major weakness, is the *a priori* assumption on how random error will be separated from the inefficiency. If DFA level is reported, the 5% truncation level will be used as this particular level yields approximately the same average efficiency as most of the parametric frontier efficiency studies (Dietsch & Lozano-Vivas, 2000). Parametric methods can be split into the two major lines: *primal* and *dual approach*. When the production function in parametric approaches is relaxed of prices and is directly estimated, the approach is called primal, but the estimation may be biased and inconsistent if profit maximization or cost minimization is valid as the firms' behaviour (*e.g.*, Mahajan *et al.*, 1996). *Dual* approach solves this biasedness, since the parametric approaches use the cost and/or profit functional forms (see Rogers, 1998). As noted for example by Berger *et al.* (2009), profit efficiency is a more inclusive concept than cost efficiency, because the latter oversees operating revenues and loan losses.

## Efficiency frontiers

Efficiency frontiers can be chosen as deterministic or stochastic; the former assumes that any deviation from the frontier arises due to inefficiency while the latter allows for some statistical noise. A more detailed explanation can be found in Brons *et al.* (2005). Stochastic frontiers are commonly used in parametric methods and estimated by the maximum likelihood (ML) estimator. The functional form covers two disturbance elements: systematic error called inefficiency and random error. On the other hand, deterministic frontiers in parametric methods assume a functional form estimated by corrected ordinary least squares (OLS) or ML method, in non-parametric methods they are commonly used for instance in DEA or FDH estimations.

## Functional Form

Parametric methods need to formulate the exact shape of the production function. Despite Farrell's usage of the Cobb-Douglas function (Farrell, 1956), the recent literature focuses more on its less restrictive variations:

- 1. *Transcendental logarithmic* or translog form, which, however, does not have to fit well the data containing output far from the mean;
- 2. *Fourier-flexible form* augments the translog function by an inclusion of the trigonometric terms.

Many authors argue that the Fourier form is a more appropriate form to be used (regarding efficiency in the banking sector, see McAllister & McManus, 1993), since it fits the data better. However, Berger & Mester (1997) do not support the view in favour of a significant difference between the last two forms: according to their empirical research, the average difference in efficiency estimated by these forms is less than 1%.

assumptions. The core inefficiency is distinguished from random error by the assumption of core inefficiency being persistent over time, while random errors tend to average out over time. TFA also does not impose distributional restrictions on the composite error term but assumes that inefficiency term is different in the highest (thick frontier) and lowest efficiency quartile of the observed decision-making units and the random error is present within these quartiles.

### **Defining Bank Output**

The efficiency estimation approach requires choosing the output of the banking sector. Berger & Humphrey (1992) provide a useful overview on this topic. Because of the disputes about the approach to output definitions, we analyze how the different output measurement influences the estimation results.

In the *intermediation (asset) approach*, banks play the role of intermediaries between liability holders and funds receivers, outputs are loans and other assets, inputs are deposits and other liabilities. Outputs are measured in money volume of the bank's loans (definition from paper of Sealey & Lindley 1977 is commonly used). The *production approach* treats banks as firms which utilize capital and labour inputs to produce physical output quantities, whereas in the value-added approach, outputs are measured in value terms. For the *value-added approach*, the intermediation process treats the items with substantial value added (with large expenditures on labour and physical capital) as outputs; and those requiring a small amount of physical labour and capital as inputs (approach defines the financial product as an input or output according to its net contribution to the bank's revenue—outputs are products for which financial return over asset exceeds fund opportunity costs or for which financial costs of liability do not overrun the opportunity costs; otherwise, the product is an input.

The most debated issue in choice of output refers to the role of deposits. According to Casu & Molyneux (2000), deposits are an input to the production process (intermediation/asset approach) but also an output if involved in the creation of value-added (production approach), an output for which customers bear the opportunity costs (value added approach, user cost approach). The *number of input and output variables* differs throughout the studies, as well as the number of fixed variables included into the production function model. Inclusion of *equity capital* to control for the increased costs of funds due to the financial risk or for scaling may play a significant role; see DeYoung & Hasan (1998) or Berger & Mester (1997).

#### Other Descriptive Meta-variables

With respect to the banking structure, diversity in efficiency levels might be affected by the heterogeneity of bank types, for they face different risks or provide diverse services. Therefore, many authors draw the attention to particular types of these institutions, such as *commercial*, *savings* or *co-operative* banks. Data aggregation is another aspect of the studies; the efficiency might be estimated on bank, country or regional level. Data are *cross-sectional* or *panel*; while some authors eliminate the incomplete bank observations, the others use *unbalanced* datasets.

#### 3. Data and Methodology

Methodology employed in this paper follows the meta-analysis of Bravo-Ureta *et al.* (2001), the study on technical efficiency in agriculture. To construct the data sample, we searched for articles reporting bank efficiency estimates based on the frontier computation approach for the USA. The collection of the relevant literature was conducted primarily by searching the Econlit database supplemented by Jstor, SSRN,

RePEc, and Google Scholar search for combinations of keywords "bank efficiency" and "frontier analysis"; and by reviewing references of the articles found throughout this search. The literature search was terminated on December 10, 2008. The Berger & Humphrey (1997) literature review on the efficiency of financial institutions was contributory as well.

In the process, theoretical studies and other papers with incomplete statistical information were excluded. The decision over the choice of the US banking sector efficiency analysis was made due to the reasonably large body of available empirical literature. By means of restricting our analysis to the US studies we try to avoid the worst of heterogeneity that constitutes an important issue in meta-analysis, the notable influence of different institutional backgrounds on the estimated efficiency scores. Our sample consists of 32 studies (providing 53 observations for the meta-analysis), characteristics of which can be found in Table 1. Table 1 reports the number of studies and the definitions for the chosen meta-explanatory variables taken from the papers with their corresponding number of observations. The number of observations is divided into five groups, first on the whole collected data sample (all), then on the sample of *old* and *new* studies (see later in Section 4, the datasets used in papers range from 1977 till 1997, divided in the year 1992, the year representing a turning point in the economic development of the country facing a "credit crunch"—we find this data splitting relevant and efficiency estimated on the whole sample biased due to the significant break in bank performance because of the different economic conditions that the banks faced). Finally, data are selected and observations are recounted according to the cost or profit efficiency measurement only.

		all	old	new	cost	prof
studies		32	25	8	8	9
observations		53	29	24	13	21
param	= 1 if parametric approach	44	21	23	12	21
	= 0 if non-parametric approach	9	8	1	1	0
partlog	= 1 if trans-logarithmic functional form	22	12	10	8	5
parfour	= 1 if Fourier flexible functional form	16	3	13	4	11
parrest	= 1 if other functional than Fourier or tlog	6	6	0	0	5
panel	= 1 if panel data	36	15	21	8	20
	= 0 if cross-sectional data	17	14	3	5	1
commb	= 1 if commercial banks only	36	15	21	11	16
	= 0 if all bank types included	17	16	1	2	5
inter	= 1 if intermediation approach	49	26	23	11	21
	= 0 if other than intermediation approach	4	3	1	2	0
equicap	= 1 if equity capital included	24	8	16	6	15
	= 0 if equity capital not included	29	21	8	7	6
otheff	= 1 if other than cost/profit efficiency	19	18	1		

#### Table 1 Meta-Explanatory Variables and Summary Statistics

There are a few original papers on bank efficiency which we were forced to exclude from the analysis as the important aspect of meta-analysis is to create a dataset of studies addressing the same issue, using similar outcome measures and methodological approach that can be compared. We would like to stress that in this case it is not crucial to use necessarily all studies since we are not trying to estimate the "true" underlying effect (as it is common in some applications of meta-analysis, see, for example, Doucouliagos & Stanley, 2009; Peach & Stanley, 2009); we are simply evaluating the dependencies of results on study design. For this reason, it is also not necessary to weight observations according to the number of results taken from one paper (however, we address this issue by the usage of pseudo-panel data).

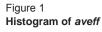
The paper by Hermalin & Wallace (1994) serves as an example; it employs Varian (1984)-based non-parametric technique for efficiency estimation, while our data sample was selected to include only the most widely used techniques of measurement such as SFA, DFA, TFA, FE from the parametric methods and DEA and FDH from the non-parametric ones. Other examples of excluded works cover the observations from Peristiani (1997) computing efficiency changes, not efficiency scores; Pi & Timme (1993) who estimate the efficiency for commercial bank holding companies while we are interested in banks only, or Mester (1996) and Wheelock & Wilson (1996) who measure efficiency on the US individual district and state level, respectively, while we are interested in the whole USA region. Details on the final selection of papers may be found in Table 3 and Table 4 in the Appendix.

In order to identify the most important moderator variables, the meta-regression technique is employed by regressing the average efficiency reported in the articles on potential explanatory variables extracted from the studies and described in the previous section. Formally, we start with the following primary model specification (particular models will be deprived of correlation and collinearity by elimination of the redundant variables):

## aveff = f (nonparam, parfour, partlog, cost, prof, panel, lnobs, inter, commb, equicap, outvar, inpvar). (1)

As stated before, Table 1 presents a closer definition of variables used in the function explaining *aveff*, the meta-response variable. *Aveff* denotes the average bank efficiency of a study, extracted as a simple average of efficiencies in a time horizon (studies provide an efficiency score for each observed year) or preferably as the average efficiency of a study reported by the author himself. The distribution of *aveff* is depicted in Figure 1—the average estimate reaches mostly the scores of 0.8 to 0.9. Figure 2 reports an overview of the average *aveff* according to different data and estimation characteristics. Interestingly, the *parfour* variable yields the lowest average profit efficiency. Commercial banks are distinctive from the average bank in cost management.

Additionally, a few other meta-explanatory variables from model (1), which are not dummies and were not mentioned in Table 1, need to be defined. Variable *lnobs* denotes a logarithm of the number of all observations used in the specific model of a particular study to compute the efficiency score. *Outvar* and *inpvar* stand for the numbers of output and input variables used in the efficiency model specification (excluding fixed variables).



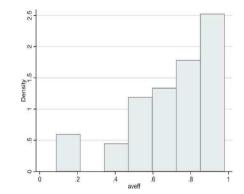
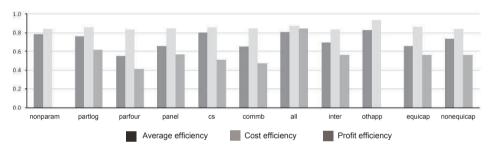


Figure 2 Aveff of the US Banking Sector



Unlike a conventional OLS estimation, Tobit models generate consistent estimates of coefficients in case of limited dependent variables (which bank efficiency score is – with upper limit one and lower limit zero). Usage of Tobit is a common practice in the meta-analysis of efficiency (see Bravo-Ureta *et al.*, 2007) but the OLS regression estimates are usually also provided (Brons *et al.*, 2005). According to Judge *et al.* (1988), if the dependent variable is in the form of a ratio, OLS could suffer from heteroskedasticity. For this reason, we employ Huber-White estimator for robust standard errors.

Moreover, two other kinds of estimation will be applied: first, the iteratively re-weighted least squares method (IRLS) for a robust regression (dealing with possible data contamination, which is important in meta-analysis because we had to collect all of the data ourselves) by minimizing influences of outlying observations; and secondly, the generalized least squares random-effect (RE) technique for the artificially created unbalanced pseudo-panel, where the cross-sectional part is represented by different papers (observations from the same paper have the same identification number) and the other dimension is the order of a model taken from a particular paper.

For the OLS estimation, the normality of disturbances was tested by Shapiro-Wilk and Shapiro-Francia tests. It needs to be emphasized that some of the specifications do not satisfy the normality assumption, implying a decrease in the credibility of performed F-tests (t-tests). For this reason, we will comment on the robust results in principle. Moreover, we employ IRLS, which does not assume normality for hypotheses testing, for each specification. All the models of OLS, Tobit and random effects use heteroskedasticity-robust standard errors.

#### 4. Results and Interpretation

#### **Overall sample in Table 2**

Ramsey RESET test cannot reject the good specification of the model, disturbances are normally distributed in all models, the condition number ranges from 23 to 42 for the given model specifications (even if above the usually recommended threshold 30, we consider this result to be acceptable). The coefficient for cost efficiency is significantly positive with respect to technical efficiency at the 5% level and varies around 14%, all other things unchanged. On the contrary, we found less significant but still robust evidence for profit scores being lower on average. The joint hypothesis testing proved the 1% level significant variations between the efficiency types.

Our results say that commercial banking is on average 14% less efficient than all banks (specialized or not). The role and share of participation of commercial banks on the US credit market has evolved and increased since the 1990s (the economies noted an increase in borrowings by households and the securitization of home mortgages, as well). Bank types differ in structure, institutional environment, even in the nature of outputs (financial services) and the significant difference does not necessarily flow from the managerial decision-making only. Despite these facts, the result was not anticipated due to the savings and loans crises of the 1980s and the early 1990s period.

The impact of the observations number is found to be highly significant. The positive impact on efficiency can be explained by the broader comparison of institutions—studies with a lower number of banks as observations made the selection according to a limit of minimum assets of a particular bank (*e.g.*, according to the bank size). Other parametric specifications (except for the one using Fourier-flexible production function) are robustly insignificant from non-parametric approaches. What is more, the translog production function brings significantly larger scores than the Fourier one. Even if researchers (*e.g.*, Berger & Mester, 1997) suggest that parametric and nonparametric approaches yield diverse scores, the F-test performed on our full sample proved such a choice in estimation proceedings to be significant at the 11-16% level only.

Similarly, the alternatives of the intermediation approach, equity capital inclusion (robustly insignificant), panel data usage and number of output and input variables does not yield results relevant on any conventional statistical level, meaning that there are no significant differences in the results of these methods or their replaceable variants (choice of *inter* or *othapp*, choice of the lower or higher output number, *etc.*). Sample data range can be divided into two subsamples, as the time span observed is quite large and the industry was facing various changes.

#### Bank efficiency till 1992 in Table 5 and since 1992 in Table 6 in the Appendix

The executed Chow test demonstrated at the 1% level that it is more reasonable to divide the sample into two parts—till 1992 when the US bank performance faced the "credit-crunch" period (CAMEL downgrades exceeded upgrades) and a deep crisis,

versus the period since 1992. On the divided samples, we cannot reject the normality of disturbances at the 5% level; what is more, the RESET test cannot reject the null of the model being correctly specified; besides the condition numbers range between 29 and 32 for the old data and 32 and 38 for the "newer" set.

Due to the collinearity we had to eliminate the dummy denoting commercial banks *commb*, therefore we cannot compare it between the two periods. However, for the "older" sample, *commb* is to the high extent insignificant in contrast to Table 2. An interesting result arises when looking at the different types of efficiency—for the "older" sample, even the technical efficiency is significantly lower than the cost efficiency and insignificant in comparison to the profit efficiency; better specification of the model is suggested to be with cost efficiency only (see sensitivity analysis in Table 5). The significance and difference from cost efficiency increases when comparing with all other efficiencies (profit included).

In comparison with the result of the "newer" dataset, the cost efficiency impact increased more than twice in the observed time span.

Inclusion of equity capital into the model is only marginally significant for the "older" data, and becomes insignificant for the "newer" dataset. Moreover, in the older sample, the intermediation approach usage is insignificant; for the newer dataset it is found to have significantly negative impact (and high) on the overall efficiency score. The reasoning behind the result may be connected to the structural shifts in inputs and outputs of the banks. The impact of variables denoting (non)parametric approaches is inconclusive for the old sample due to the model specification (avoiding multicollinearity), just as the number of output variables or *panel/cs* data aggregation. For the newer dataset, parametric approaches are significantly different from the non-parametric, yielding lower efficiency scores and their omission from the model is strongly rejected by the joint hypothesis testing. Furthermore, for the new data, usage of trans-logarithmic function does not bring significantly different results than the usage of the Fourier one.

#### Bank cost efficiency in Table 7 and profit efficiency in Table 8 in the Appendix

Finally, the sample was split into two parts, according to the efficiency type (cost and profit only). Berger & Mester (1997) report that efficiency estimates in terms of either average industry efficiency or rankings of individual firms are fairly robust toward differences in methodology. On the other hand, Berger & DeYoung (1997) claim that measured cost inefficiencies are about twice as large when the translog is specified instead of the Fourier-flexible form. According to the results from Table 7, we would support the insignificance of the differences in case of bank cost efficiency; unfortunately, due to the lack of observations, Table 7 cannot be credibly interpreted.

For the profit efficiency, however, the ability of the model to explain the variance in the response variable *aveff* is higher than in the previous specifications, as Table 8 reports. The normality of disturbances cannot be rejected at the 5% level in the full model as well as in its sensitivity check. Ramsey RESET test provides a support for a good model specification. The choice of the non-parametric approach is significantly different from the parametric approaches, which have (both *partlog* and *parfour*) a decreasing influence on the profit efficiency. Even though *parfour* seems to yield

#### Table 2 Meta-Regression of Bank Efficiency

Variable		specific	cation 1	specification 2					
Valiable	Tobit	OLS	IRLS	RE	Tobit	OLS	IRLS	RE	
constant	0.520*	0.520*	0.487	0.472 <sup>†</sup>	0.628**	0.628**	0.605**	0.619**	
	(2.31)	(2.05)	(1.57)	(1.85)	(5.78)	(5.31)	(3.68)	(5.57)	
parfour	-0.148*	-0.148†	-0.167*	-0.113	-0.159*	-0.159*	-0.172*	-0.133	
	(-2.09)	(-1.86)	(-2.24)	(-1.34)	(-2.25)	(-2.07)	(-2.40)	(-1.64)	
panel	-0.0366	-0.0366	-0.0364	-0.0247	-0.0488	-0.0488	-0.0424	-0.0463	
	(-0.71)	(-0.63)	(-0.42)	(-0.39)	(-0.94)	(-0.86)	(-0.61)	(-0.79)	
cost	0.146*	0.146*	0.171*	0.149*	0.131*	0.131*	0.138†	0.136*	
	(2.39)	(2.13)	(2.09)	(2.18)	(2.26)	(2.07)	(1.81)	(2.13)	
prof	-0.152*	-0.152†	-0.128	-0.160*	-0.145†	-0.145†	-0.134	-0.152	
	(-2.09)	(-1.85)	(-1.51)	(-1.97)	(-1.91)	(-1.75)	(-1.68)	(-1.86)	
Inobs	0.0359*	0.0359†	0.0386†	0.0379*	0.0242†	0.0242	0.0272	0.0243	
	(2.25)	(2.00)	(1.78)	(2.23)	(1.71)	(1.57)	(1.53)	(1.63)	
commb	-0.140*	-0.140*	-0.150 <sup>†</sup>	-0.141*	-0.128*	-0.128*	-0.131†	-0.124*	
	(-2.54)	(-2.25)	(-1.95)	(-2.28)	(-2.49)	(-2.29)	(-1.93)	(-2.20)	
inter	0.0308	0.0308	0.0226	0.0321	0.0487	0.0487	0.0484	0.0510	
	(0.46)	(0.41)	(0.20)	(0.44)	(0.99)	(0.91)	(0.46)	(1.04)	
equicap	0.0790	0.0790	0.0665	0.0954	0.0778	0.0778	0.0635	0.0922	
	(1.24)	(1.10)	(0.98)	(1.27)	(1.28)	(1.18)	(0.98)	(1.34)	
nonparam	0.0723	0.0723	0.0758	0.0816					
	(1.04)	(0.93)	(0.73)	(1.04)					
outvar	-0.0213	-0.0213	-0.0256	-0.0210					
	(-1.13)	(-1.01)	(-1.03)	(-0.94)					
inpvar	0.0300	0.0300	0.0398	0.0370					
	(0.84)	(0.74)	(0.72)	(0.90)					
Observations	53	53	53	53	53	53	53	53	
R <sup>2</sup>		0.471	0.485			0.453	0.448		

Dependent variable aveff, t statistics in parentheses.

Note: OLS, Tobit and RE computed using heteroskedasticity robust (Huber-White sandwich est.) t statistics.

lower scores than *partlog*, our results support the Berger & Mester (1997) study who found only a small difference in average profit efficiencies when using these two choices of functional form.

The more input variables are used in the efficiency estimation, the higher the profit score one gets. This does not mean that if the average bank increases the outputs, it increases the relative exploitation of revenue possibilities. It only says that the measurement is significantly affected by the number of inputs used, making the estimated result rise. Design of the study/methodology in this sense cannot be overlooked. Commercial banks are distinctively worse in profit optimization than any average bank (however, this result can be found only in two specifications of the model).

The cost and profit efficiency concepts assume that banks are risk neutral – but if a bank is more risk averse, it may hold more financial capital than what maximizes profits or minimizes costs (financial capital absorbing losses on portfolio, Berger & Mester 1997), so that even if this bank behaves according to its preferences, the score estimates can be misleading without equity capital included. Our results yield significantly higher score if *equicap* increases, which supports the theory. Equity introduction reduces scale bias (equity capital of small-size banks cannot be expanded to meet that of large-size banks except after a period of time—profit efficiency can be much higher for large banks because the dependent variable in profit function is a simple quantity which tends to be higher for larger banks while if normalized by equity capital it changes into the rate of return on equity, a more comparable measure across the banks of different size). Removing equity capital from the profit function attributes to larger banks larger profits, keeping the variable inside increases the average efficiency (*equicap* positive).

Taking the characteristics of the data into account (we are using meta-data), the coefficients of determination  $R^2$  report a relatively high ability of the models to explain variations in *aveff*: on average, the simple OLS with robust standard errors reports  $R^2 = 0.45$ , while the IRLS method produces the coefficient value of 0.51.

#### 5. Concluding Remarks

Efficiency in the banking sector is crucial for the economy on the micro- as well as the macro-level. Variations in the reported efficiency estimates caused by different methodological approaches may have severe consequences on the decision-making policy. To investigate the causes of such diversities, a meta-regression analysis was conducted on the sample of empirical literature, consisting of 32 studies that provide 53 models for the USA.

The explanatory meta-regression analysis was conducted using Tobit, OLS, IRLS and pseudo-panel random-effects methods, computed with heteroskedasticity-robust standard errors. The sample was additionally divided into subsets according to different time spans (periods from 1977 to 1991 and from 1992 to 1997) and according to the type of efficiency score (*dual*-approach cost and profit efficiency).

According to our results, the US banking sector reports significant differences in the efficiency types. Banks find it harder to keep efficiency in profits than in costs, which provides a justification for separate comparisons of cost and profit efficiencies. Commercial banking proved to be significantly different in efficiency than all banking types on average, therefore selecting a sample on the basis of bank type is recommended in efficiency analysis. Papers with lower numbers of observations generally report lower scores than studies with a high number of degrees of freedom. The evidence suggests that Fourier functional form yields significantly lower efficiency scores than any other methodological choice in the sample. In regressions for separate time spans, we found a significant difference in the nonparametric and parametric approaches for the period from 1992 till 1997, and the evidence for insignificance of panel data or number of inputs and outputs. For the profit efficiency sample, the usage of parametric approach yields lower profit scores and the inclusion of equity capital significantly removes scale bias (there is a positive relation to the efficiency). Commercial banks have lower profit efficiencies and the number of inputs used in the primary study significantly influences the reported profit efficiency.

Interestingly, the functional forms operate generally in opposite directions (translog functional form positively and Fourier functional form negatively), which contradicts the results in Berger & Mester (1997) who favour an insignificant difference between these two forms. According to our results, the translog parametric choice does not return results significantly different from the non-parametric approaches. Therefore, when researchers happen to find different results between parametric and non-parametric approaches, it is mainly due to the usage of Fourier-flexible production function.

We hope that this meta-analysis will help to bridge the gap between empirical studies on banking efficiency on one side and the theoretical discussion about the appropriate methodology on the other. It aims to uncover the heterogeneity behind the estimated efficiency scores using different methods of the frontier efficiency analysis. The central message is straightforward: the methodology matters for the results. However, since this is, to our knowledge, the first empirical attempt in banking efficiency using meta-regression analysis, the findings still need to be verified by future research using a broader sample of empirical studies.

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#### Table 3

#### List of Studies Used

Name (year)	Datayr	Method	Func	Frontier	Bank	Output	Equicap	Data	Nobs	Aveff
Akhavein et al. (1997)	1980-1990	DFA	fuss	stoch TP	all	inter	incl	panel	2 944	0.820
Aly et al. (1990)	1986	DEA		deter	all	ucost	notincl	CS	322	0.750
Berger et al. (1993)	1984-1989	DFA	fuss	stoch TC	commb	inter	notincl	panel	516	0.516
Berger (1995)	1980-1989	DFA	tlog	stoch TC	all	inter	notincl	panel	15 497	0.616
Berger & Hannan (1997)	80-4,86-9	DFA	tlog	stoch OC	all	inter	notincl	panel	219	0.566
Berger & Mester (1997)	1990-1995	DFA	four	stoch TC	commb	inter	incl	panel	5 949	0.868
			four	stoch TP					5 949	0.549
			four	stoch aP					5 949	0.463
			tlog	stoch TC					5 949	0.860
			tlog	stoch TP					5 949	0.539
			tlog	stoch aP					5 949	0.452
	90-1,93-5	SFA	four	stoch TC					5 949	0.942
	1990-1993		four	stoch aP					5 949	0.351
		DFA	four	stoch TC			notincl		5 950	0.869
			four	stoch TP					5 951	0.088
			four	stoch aP					5 952	0.106
Berger & di Patti (2002)	1990-1995	DFA	four	stoch TP	commb	inter	incl	panel	7 320	0.575
				stoch aP					7 320	0.587
		FE		stoch TP					7 320	0.136
				stoch aP					7 320	0.175
Clark (1996)	1988-1991	TFA		stoch TC	commb	va	incl	panel	440	0.910
Clark & Siems (2002)	1992-1997	SFA	tlog	stoch TC	commb	inter	incl	panel	1 080	0.852
				stoch TP					1 080	0.646
				stoch TC					1 080	0.741
				stoch TP					1 080	0.748
DeYoung & Nolle (1996)	1985-1990	DFA	quadvar	stoch TC	all	inter	incl	panel	1 812	0.935
Berger & DeYoung (1997)	1985-1994	SFA	four	stoch OC	commb	inter	notincl	unpanel	57 655	0.922
DeYoung (1997a)	1984-1994	DFA	tlog	stoch TC	commb	inter	notincl	CS	6 798	0.794
DeYoung (1997b)	1987-1988	TFA	tlog	stoch TC	all	inter	notincl	cs	348	0.745
DeYoung & Hasan (1998)	88,90,2,4	SFA	four	stoch TP	commb	inter	incl	CS	16 282	0.511

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List of Studies Used – cont.

Name (year)	Datayr	Method	Func	Frontier	Bank	Output	Equicap	Data	Nobs	Aveff
DeYoung et al. (1998)	1992	EFA	four	stoch TC	commb	inter	notincl	CS	3 997	0.662
English et al. (1993)	1982			deter	all	inter	notincl	CS	422	0.754
Ferrier & Lovell (1990)	1984		tlog	stoch TC	all	inter	notincl	CS	575	0.911
		DEA		deter C					575	0.840
Ferrier et al. (1993)	1984			deter	all	prod	notincl	CS	575	0.685
Borger et al. (1998)	1984	FDH		deter	commb	inter	notincl	CS	576	0.949
Haslem et al. (1999)	1987,92	DEA		deter	commb	inter	notincl	CS	6	0.555
Humphrey & Pulley (1997)	1977-1980	TFA	quadvar	stoch P	all	inter	notincl	panel	2 732	0.810
	1981-1984								2 732	0.820
	1984-1988								3 415	0.850
Chen (2001)	1988-1997	DFA	tlog	stoch TC	commb	prod	notincl	CS	451 347	0.961
lqbal et al. (1999)	1994			deter	all	inter	notincl	CS	91	0.914
Kaparakis et al. (1994)	1986	SFA	tlog	stoch TC	commb	inter	notincl	CS	5 548	0.902
Mahajan et al. (1996)	1987-1990	TFA	tlog	stoch OC	all	inter	notincl	panel	13 713	0.972
Akhigbe & McNulty (2003)	1990,2,4,6	SFA	four	stoch OP	commb	inter	incl	panel	1 703	0.978
Mester (1993)	1991	SFA	tlog	stoch TC	savb	inter	notincl	CS	1 015	0.895
Mester (1997)	1991-1992	SFA	tlog	stoch TC	all	inter	incl	CS	6 630	0.840
Miller & Noulas (1996)	1984-1990	DEA		deter	commb	inter	notincl	CS	1 407	0.949
Rogers (1998)	1991-1995	DFA	tlog	stoch TC	commb	inter	notincl	panel	8 386	0.710
				stoch TP					8 386	0.705
Kulasekaran & Shaffer (2002)	1984-1993	SFA	tlog	stoch TC	commb	inter	notincl	panel	430	0.616
							incl		430	0.714
Thompson et al. (1997)	1986-1991	DEA		deter	commb	inter	incl	unpanel	582	0.666

Note: Studies listed according to author and year of publication—Name (year); years for examined data in study estimations (datayr); frontier method used for efficiency estimation (SFA for stochastic frontier approach, TFA for thick frontier approach, DFA distribution free approach, FE fixed effect, DEA for data envelopment analysis and FDH is free disposal hull); functional form (func) of production in parametric method (tlog for transcendental logarithmic, four for Fourier-flexible, fuss for Fuss normalized quadratic variable function and quadvar for quadratic variable function); frontier used in study might be stoch for stochastic, deter for deterministic (including TC as total cost, TP total profit, aP alternative profit); bank distinguishes bank types such as commercial only (commb), saving banks (savb) or all included (all); output measurement recognizes four different approaches (inter for intermediation, prod for production, va for value-added and ucost for user-cost approach); equity capital (equicap) may be included or not included in the estimation of a study (inlc, nincl); data are panel (panel) or unbalanced panel (unpanel) or cross-sectional (cs). Variable nobs stands for number of observations, variable avefif is the average efficiency.

#### Table 5 Meta-Regression of Bank Efficiency Till 1992

Variable		full spe	cification		sensitivity simulations					
	Tobit	OLS	IRLS	RE	Tobit	OLS	IRLS	RE		
constant	0.796*	0.796†	0.944**	0.600**	0.458 <sup>†</sup>	0.458	0.0818	0.378		
	(2.58)	(2.01)	(9.48)	(2.70)	(1.76)	(1.52)	(0.44)	(1.24)		
panel	-0.0364	-0.0364	-0.168**	-0.0314	-0.0186	-0.0186	0.00630	-0.0258		
	(-0.47)	(-0.36)	(-4.50)	(-0.30)	(-0.23)	(-0.20)	(0.12)	(-0.24)		
cost	0.117*	0.117 <sup>†</sup>	0.191**	0.0931	0.150*	0.150*	0.0954	0.146		
	(2.25)	(1.75)	(4.84)	(1.51)	(2.41)	(2.09)	(1.66)	(1.47)		
commb	-0.0450	-0.0450	-0.0794*	-0.0235	-0.0871	-0.0871	-0.0648	-0.0987		
	(-0.61)	(-0.48)	(-2.21)	(-0.26)	(-1.60)	(-1.38)	(-1.60)	(-1.26)		
outvar	0.0183	0.0183	-0.0391**	0.0292	-0.00142	-0.00142	0.0205	0.0147		
	(0.67)	(0.52)	(-3.03)	(0.73)	(-0.06)	(-0.05)	(1.25)	(0.52)		
inpvar	0.0129	0.0129	-0.00613	-0.00724	0.0417	0.0417	0.0678*	0.0472		
	(0.31)	(0.24)	(-0.30)	(-0.14)	(1.14)	(0.99)	(2.13)	(1.05)		
equicap	0.0201	0.0201	0.0720†	0.0915**	-0.0445	-0.0445	0.0800	0.0600†		
	(0.46)	(0.36)	(2.08)	(8.58)	(-0.63)	(-0.54)	(1.68)	(1.73)		
partlog	-0.135	-0.135	0.0996**	0.0634**						
	(-0.55)	(-0.43)	(2.96)	(5.79)						
parfour	-0.230	-0.230	-0.397**	-0.185						
	(-1.19)	(-0.93)	(-5.23)	(-0.70)						
prof	-0.0699	-0.0699	0.190**	0.0158						
	(-0.30)	(-0.23)	(3.22)	(0.10)						
inter	0.0292	0.0292	-0.0794†	0.0640						
	(0.51)	(0.40)	(-1.79)	(0.87)						
nonparam	-0.162	-0.162								
	(-0.66)	(-0.52)								
Inobs					0.0311†	0.0311†	0.0602**	0.0292		
					(2.02)	(1.75)	(5.07)	(1.45)		
Observations	29	29	28	29	29	29	29	29		
R <sup>2</sup>		0.280	0.894			0.295	0.622			

Dependent variable aveff, t statistics in parentheses.

Note: OLS, Tobit and RE computed using heteroskedasticity robust (Huber-White sandwich est.) t statistics.

# SolutionTable 6Meta-re

### Meta-regression of bank efficiency since 1992

Variable		full spee	cification	sensitivity simulations				
	Tobit	OLS	IRLS	RE	Tobit	OLS	IRLS	RE
constant	0.609	0.609	0.951†	0.609	0.399	0.399	-0.0628	0.650
	(1.38)	(1.15)	(1.77)	(1.15)	(0.93)	(0.80)	(-0.25)	(0.39)
cost	0.344**	0.344**	0.302*	0.344**	0.365**	0.365**	0.344**	0.332**
	(4.63)	(3.86)	(2.71)	(3.86)	(4.85)	(4.17)	(3.80)	(3.97)
outvar	0.00139	0.00139	-0.0488	0.00139	0.0328	0.0328	0.0990†	-0.00338
	(0.02)	(0.02)	(-0.62)	(0.02)	(0.45)	(0.39)	(1.76)	(-0.01)
equicap	0.163	0.163	0.136	0.163	0.178	0.178	0.257*	0.270†
	(1.40)	(1.17)	(1.04)	(1.17)	(1.56)	(1.34)	(2.50)	(1.78)
nonparam	0.504*	0.504†	-0.0371	0.504*	0.683**	0.683**	0.680**	0.577
	(2.51)	(2.09)		(2.09)	(4.49)	(3.86)	(2.93)	(1.07)
inter	-0.203*	-0.203†		-0.203 <sup>†</sup>	-0.266**	-0.266**		-0.302
	(-2.17)	(-1.81)	(-0.11)	(-1.81)	(-3.69)	(-3.17)		(-1.08)
panel	0.00387	0.00387	-0.257	0.00387	0.0922	0.0922		0.0371
	(0.03)	(0.02)	(-1.22)	(0.02)	(0.74)	(0.63)		(0.09)
parfour	-0.0946	-0.0946	-0.165	-0.0946				
	(-1.09)	(-0.91)	(-1.51)	(-0.91)				
Observations	24	24	24	24	24	24	24	24
R <sup>2</sup>		0.535	0.456			0.515	0.550	

Dependent variable aveff, t statistics in parentheses

Note: OLS, Tobit and RE computed using heteroskedasticity robust (Huber-White sandwich est.) t statistics

#### Table 7 Meta-Regression of Bank Cost Efficiency

Variable		full spec	ification		sensitivity simulations					
	Tobit	OLS	IRLS	RE	Tobit	OLS	IRLS	RE		
constant	0.645†	0.645	0.783**	0.645	0.999**	0.999*	0.925†	0.848*		
	(1.95)	(1.26)	(8.70)	(1.26)	(3.70)	(2.83)	(2.26)	(2.36)		
commb	-0.185	-0.185	-0.0183	-0.185	-0.0874	-0.0874	-0.0985	-0.137		
	(-1.71)	(-1.11)	(-0.32)	(-1.11)	(-0.92)	(-0.70)	(-0.65)	(-0.97)		
partlog	-0.0220	-0.0220	0.0172	-0.0220						
	(-0.62)	(-0.40)	(0.46)	(-0.40)						
Inobs	0.0276†	0.0276	0.0133	0.0276						
	(2.38)	(1.54)	(1.13)	(1.54)						
inpvar	0.0581	0.0581		0.0581	0.00312	0.00312	0.0290	0.0676		
	(0.57)	(0.37)		(0.37)	(0.03)	(0.02)	(0.19)	(0.52)		
inter	-0.108*	-0.108†		-0.108*	-0.133†	-0.133	-0.137	-0.175 <sup>†</sup>		
	(-3.23)	(-2.08)		(-2.08)	(-2.16)	(-1.65)	(-1.11)	(-1.83)		
panel	0.00111	0.00111		0.00111	0.0296	0.0296				
	(0.01)	(0.01)		(0.01)	(0.35)	(0.27)				
equicap	0.120	0.120		0.120			0.0436	0.0439		
	(1.25)	(0.81)		(0.81)			(0.43)	(0.84)		
parfour					0.0250	0.0250	0.0593	0.0378		
					(0.48)	(0.37)	(0.56)	(0.75)		
Observations	13	13	13	13	13	13	13	13		
R <sup>2</sup>		0.442	0.146			0.257	0.191			

Dependent variable aveff if cost = 1, t statistics in parentheses.

Note: OLS, Tobit and RE computed using heteroskedasticity robust (Huber-White sandwich est.) t statistics.

## Table 8 Meta-Regression of Bank Profit Fficiency

Variable		full spec	cification	sensitivity simulations					
	Tobit	OLS	IRLS	RE	Tobit	OLS	IRLS	RE	
constant	-0.169	-0.169	0.0470	-0.360	-0.117	-0.117	3.657**	-0.309	
	(-0.41)	(-0.34)	(0.09)	(-0.94)	(-0.33)	(-0.28)	(10.41)	(-1.10)	
parfour	-0.578**	-0.578**	-0.654**	-0.352	-0.153	-0.153	0.212	-0.485*	
	(-3.77)	(-3.16)	(-5.53)	(-1.12)	(-1.54)	(-1.33)	(1.76)	(-2.42)	
equicap	0.303**	0.303*	0.250*	0.341**	0.287**	0.287*	0.367**	0.335**	
	(3.05)	(2.55)	(2.22)	(5.11)	(3.29)	(2.85)	(5.47)	(5.07)	
panel	-0.0378	-0.0378	-0.108	0.142	-0.0528	-0.0528		0.0890	
	(-0.39)	(-0.33)	(-0.59)	(0.70)	(-0.62)	(-0.53)		(0.50)	
inpvar	0.348*	0.348*	0.289	0.363*	0.322**	0.322*		0.323**	
	(2.70)	(2.26)	(1.71)	(2.25)	(3.17)	(2.74)		(3.10)	
partlog	-0.419*	-0.419†	-0.444**	-0.292			0.199	-0.427*	
	(-2.28)	(-1.91)	(-2.98)	(-0.93)			(1.71)	(-2.48)	
outvar	-0.0294	-0.0294		-0.0689			-0.326**		
	(-0.39)	(-0.33)		(-0.51)			(-6.06)		
commb					-0.473**	-0.473**			
					(-4.36)	(-3.77)			
Inobs							-0.317**		
							(-7.70)		
Observations	21	21	21	21	21	21	20	21	
R <sup>2</sup>		0.601	0.692			0.597	0.935		

Dependent variable aveff if profit = 1, t statistics in parentheses.

Note: OLS, Tobit and RE computed using heteroskedasticity robust (Huber-White sandwich est.) t statistics.